

PRESS RELEASE

Press Contact

Lance Larkin

Director of Marketing

303-768-8255

llarkin@echo-summit.com



Echo Summit Expands Education Program - Approved by Colorado Division of Real Estate for 3 New Property Management CE Courses

Property Management Trend and Issues, Property Management: Application and Lease Essentials, and Property Management: Advanced Concepts and Disaster Recovery each offered as 2 Hour Continuing Education courses

GREENWOOD VILLAGE, Colorado, January 23, 2012 – Echo Summit Property Management, a leading Denver Property Manager, announced today that it has been approved by the Colorado Division of Real Estate to offer “Property Management Trends and Issues”, “Property Management: Application and Lease Essentials”, and “Property Management: Advanced Concepts and Disaster Recovery” as 2-hour CE courses for Denver-area real estate agents and investors.

The courses come on the heels of Echo Summit’s popular 2011 CE course “Property Management Trends and Issues”, which was given to nearly 500 students over a 9 month period in 2011. Host companies included Land Title, Fidelity National Title, Universal Lending, The Denver 100, Your Castle Real Estate, SMDRA, Aurora Bank, Canyon Title and others.

In 2012, both “Property Management Trends and Issues” and “Property Management: Application and Lease Essentials” will be co-instructed by Echo Summit, and one of Denver’s top property management law firms, Springman, Braden, Wilson & Pontius P.C.

According to Scott Lukes, Echo Summit’s President and CEO, “We take great pride in being a leading market educator in the Denver Property Management arena. While we realize that, to some extent, we are training our competitors, as one of the largest property management companies in the state we feel a strong sense of responsibility to ensure that ALL landlords are conducting property management at the highest legal and ethical standards possible.”

Course Descriptions

- **Property Management Trends and Issues**
Course covers critical trends, legislation, marketing techniques and scams that affect the local Colorado property management environment. The information provided is absolutely critical for the real estate agent managing their own properties, or who have clients who manage their own.
- **Property Management: Application and Lease Essentials**
Course covers key issues when dealing with applications and lease agreements in residential property management. This is one of the most significant areas where landlords and property managers are finding themselves in trouble because of incomplete, inaccurate, or even illegal policies and procedures. The information provided is absolutely critical for real estate investors, or for real estate agents doing property management.
- **Property Management: Advanced Concepts and Disaster Recovery**
Course deals with more advanced topics that landlords and property managers come across in the course of business. Issues such as disasters, foreclosures, tenant bankruptcy, evictions and hostile tenants test the mettle of even the most experienced property manager. Dealing with these items thoroughly and legally is paramount to not ending up in a lawsuit.

Dates and times for the upcoming courses to be listed on Echo's online course schedule: echo-summit.com/education/course-schedule. For other questions, email us at marketing@echo-summit.com.

Follow Echo Summit on the following sites for the latest in education and Denver-area property management news.



About Echo Summit Property Management

With over 1,000 properties managed (and pioneers of RentHammer and the 16-Touch inspection system), Echo has the experience, technology, process and scale that sets us apart from the pack. Echo is the preferred choice for local investors and Realtors who understand that there can be no compromise in quality and ethics in property management. Our approach and philosophy are simple... once you start treating an investment property like a -rental-, it will eventually dilapidate into one. ALL WE DO IS PROPERTY MANAGEMENT. We do not do real estate brokerage, real estate development, or sell cars. We are property managers who strive for nothing short of excellence. Our dedication and approach has earned Echo a quality reputation in Colorado rentals.